Kibble & Prentice

# PRIVATE ASSET MANAGEMENT

Disciplined Independent Objective

## Investment Consulting Services

The Private Asset Management Group within Kibble & Prentice is one of the most respected investment consulting businesses in the Pacific Northwest. Our success is based on over 18 years of independent advice, unbiased objectivity, specialized expertise, and a commitment to first class service.

From individuals and families of significant wealth to large corporations seeking assistance with retirement plan assets, the Kibble & Prentice team offers clients a variety of investment services, financial planning, estate planning, and risk management strategies designed to satisfy the individual demands of a diverse clientele.

### *What Makes Kibble & Prentice Investment Consulting Unique?*

- **Local Company, World-Class Management.** As a respected, local company, Kibble & Prentice is committed to keeping our business, like our reputation, right where it is. In an era where many investment companies choose to merge or be acquired by mammoth competitors, we take pride in our ability to offer local, personalized service to our clients. We have been a privately held company for over 30 years and our customers tell us we stand apart in an otherwise impersonal corporate environment.

- **Unbiased, Independent Advice.** The Private Asset Management group at Kibble & Prentice is an independent advisor to its clientele, with no conflicting biases towards any towards any one investment company, product, or brand. We stand apart from banks, brokerages, and financial institutions in that we receive no undisclosed or hidden compensation from the investments we recommend, nor do we offer proprietary mutual funds, employ in-house money managers, carry investment inventories, or charge commissions. Instead, we provide high net-worth investment consulting services through outside, world-class asset managers and third party service providers, leaving clients with peace of mind that our recommendations are independent, objective, and tailored to their needs.

- **Outstanding Performance Reporting.** In this age of information, investors often ask, *"What do all these statements, reports, tables and charts mean to me and my goals?"* At Kibble & Prentice, we conduct in-depth annual and semi-annual meetings to evaluate exactly where clients are in relation to their goals. During these meetings, we provide clients with a personalized and comprehensive report that is second to none in terms of content, clarity, and evaluation.

- **A History of Satisfied Clients.** Kibble & Prentice's Private Asset Management group has been managing money quietly for over 18 years, and assets under management total one half billion dollars. Client feedback and our own internal reports show client retention rates in excess of 95% over many years, and in the dismal market of 2000 - 2002, we lost fewer clients than you can count on one hand. We work hard to provide our clients with a positive investment experience.

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- **Exclusive Offerings.** Through Kibble & Prentice Private Asset Management, clients are allowed to participate in distinct services not easily found elsewhere. For instance, we are proud to make available Dimensional Fund Advisors, Frank Russell Investment Company, and other management services that generally are not accessible to the average investor, broker, or advisor.

- **The Schwab Connection.** Investors want a range of services that enable them to manage and monitor their investment holdings. Our use of Schwab Institutional provides that range, enabling us to compete head to head with banks, brokerages, and trust companies - but with less return erosion due to higher costs and fee structures.

## *Seasoned Investment Advisors*

Kibble & Prentice carefully selects each member of the Private Asset Management group. Investment professionals are chosen based on relevant industry experience, technical expertise, history of superior achievement, and a commitment to delivering exceptional levels of customer service. Within the Investment Consulting team, the following team members make up Kibble & Prentice's *Private Client Group:*

- Certified Public Accountant
- Estate Planning Attorney
- Trading Specialist
- Insurance and Finance Professionals
- Retirement Plan Specialists
- Fund Analyst

## *Investment Consulting Services*

Our investment professionals serve the individual needs of high-net worth clients. The following tenets of investment planning are consistent with each client we serve:

- Identify personal investment objectives
- Target a desired rate of return
- Determine acceptable risk levels and asset types
- Create a customized investment policy and corresponding asset allocation strategy
- Establish accountability and diversification guidelines
- Monitor portfolio performance
- Review investment performance through annual or semi-annual meetings

## *Coordinated Services within the Private Client Group*

While the investment consulting team focuses its time and effort specifically on investment details for its clientele, team members work hand in hand with other Private Client Group professionals who help high-net worth individuals and families with the following:

- Financial Planning
- Estate Planning, Wills, Trusts
- Insurance / Risk Management
- Executive Benefits
- Personal Finance
- Tax Minimization

## *Private Investment Opportunities*

Through our relationship with Kibble & Prentice Financial, Inc., accredited investors have access to private equity investment opportunities with local companies in the early stages of growth seeking private investment capital.

## *Private Asset Management Group - Contacts*

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